

How to Host Incredible In-Person Events & Look Like a Pro

Why Host In-Person Events?

- Build stronger connections in your community and team
- Share the THREE story with impact
- Create trust & excitement around the products and business

Enroll New Brand Ambassadors and Build a Winning team!

Before the Event

- ✓ Pick a comfortable location (home, coffee shop, community room)
- ✓ Send personal invites 3–7 days before: Custom Invites can be edited on www.rlegacymakers.com
- ✓ Prepare a simple agenda (30–60 mins)
- ✓ Have samples ready (Eternal, Kynetik, Collagen, etc.)

Hosting Like a Pro Agenda

- Welcome Everyone Warmly: Smile, make them feel at home, make sure your home is clean and animals are put away. The less Distractions the better.
- Share Your Story: Why YOU said YES to THREE.
- Show the Products: Display and Let them taste/try and share benefits.
- **Use Tools**: Play a Pre-Recorded Presentation Video or perform a Live Presentation using the team slides and have brochures and Product usage Guide for credibility printed out to share.
- Q&A: & Next Steps: Invite them to try products and join your team, Pass out printed enrollment forms.

Etiquette Tips (Pro Moves)

- Start and end on time
- Dress the part (confident & approachable)
- Be authentic people buy YOU before the product
- Always follow up within 24 hours
- -Announce and Invite them to the next event either online or in-person.

Quick Pro Checklist

- Invites sent
- Samples ready
- Agenda, Product Usage Guide, Family of Products and Enrollment Forms Printed
- Testimonials lined up- Always a good Idea to have 1-2 existing teammates share their story
- Follow-up scheduled

Confidence comes with clarity. Use this guide to keep it simple, fun, and impactful. You've got this!